## **KEY DATES 2023**

## **KINDERHOOK**

May 1 Register for Fall Product Sale

TBD Kinderhook Unit Kernel Sales Training

July 25 Kinderhook Initial Order Due

July 28 Kinderhook order to Trail's End

**August 7 Kinderhook Product Arrives** 

## **ALL DISTRICTS**

July 25 Unit Kernel Sales Training – In Person in Columbia

July 31 Postcard mailing to all parents and youth of previous sale

Aug. 15 Unit Kernel Sales Training via Zoom

Sept. 9 Initial Orders Due (Show & Deliver and 1st take order)

July – Sept. Unit or District Kick offs (Pep Rally) for Scouts.

Host unit kick-off and provide incentives for the Scouts.

Sept. 13 Council Order to Burgers' and Trail's End Due

Sept 20 Product Arrives in Columbia

Sept 21 Staff and volunteers sort

Sept 22 Delivery to Districts

Sept. 22/23 Initial Product Distribution Day Appointments required with your District Kernel.

Sept. 23 Show & Deliver and Show & Sell begins.

Oct. 30/Nov. 1 Popcorn Returns (District Specific). Check with your DE for Time and Location.

Nov. 1 Final Orders Due for both Trail's End (take order) and Burger's products

Nov. 3 Initial Order Invoice Due

Nov. 1 Council order to Trail's End and Burgers' due

Nov. 14 Product arrives in Columbia

Nov. 15 Staff and Volunteers sort

Nov. 16 Delivery to Districts

Nov. 17/18 Final Product Pick-up

Nov. 17 Incentives & Awards Reports Due

Nov. 21 Final Order Invoice Due

Dec. 1 ALL PAYMENTS ARE DUE





